

Quick Contact

Jeffrey W. Willis
Partner
Direct: 404.420.4619
Atlanta

jwillis@rh-law.com

S. Gardner Culpepper, III
Partner
Direct: 404.420.4623
Atlanta

gculpepper@rh-law.com

Related Attorneys

S. Gardner Culpepper, III
Jeffrey W. Willis

CORPORATE RECOVERY

High performing in-house legal departments seek to generate revenue for their business clients rather than merely acting as cost centers. Over the last three years, Rogers & Hardin has helped its corporate clients recover over \$200 million by pursuing a diverse portfolio of claims that bigger firms or traditional plaintiffs' firms found unattractive because of conflicts, matter size or both. Our expertise across a wide range of substantive disciplines, stand-up ability and creative fee structures allow us to cost effectively pursue and prevail on revenue-generating claims that otherwise might be overwhelmed by attorneys' fees or simply abandoned.

We work with clients to identify potential claims by examining unexpected losses and assessing recovery opportunities. We then press viable claims with straight contingency arrangements, fee structures that blend sharply discounted hourly rates (or flat fees) with lower contingency fee interests, or our competitive hourly rates.

Our recent successes are diverse in terms of substantive claims brought, the nature of the clients assisted, and the size of the recovery at issue:

- Multiple seven-and-eight-figure business interruption recoveries for Fortune 500 corporations and large privately held concerns under the BP Deepwater Horizon class action settlement. Obtaining and defending these recoveries involved numerous appearance before the District Court (E.D. Louisiana) and the Fifth Circuit, where we consistently prevailed over BP's lead appellate lawyers from two of the largest, most respected firms in the country
- Eight-figure recovery on behalf of New York private equity company from one of the world's largest insurers under buy-side [representation and warranty policy](#)
- Multi-million dollar recoveries on behalf of a corporate pension plan and large business trusts based on securities claims brought in arbitration against a Connecticut hedge fund
- Three hundred thousand dollar recovery for multinational conglomerate in a lease dispute



PUBLICATIONS

R&W Insurance Policies Recovering Deserved Damages