

**Quick Contact**

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**Related Attorneys**

S. Gardner Culpepper, III

**HEALTH CARE INFORMATION TECHNOLOGY**

**Supporting Atlanta's Health Care IT Industry**

- Atlanta is the nation's hub for health care IT companies, with over 200 companies with \$4 billion in annual revenue and employing more than 16,000 in Georgia
- These companies emerged here thanks to Atlanta's regional dominance in health care and in information technology, sectors which Rogers & Hardin has served for decades
- Rogers & Hardin is proud to assist these growing companies with full-service representation within a mid-size firm environment

*Data courtesy of The Metro Atlanta Chamber of Commerce*

**HELPING HEALTHCARE IT COMPANIES GROW:**

Atlanta is at the forefront of healthcare IT, leading the nation with over 200 health care IT companies in Georgia. These companies face the same challenges as other fast-growing technology clients but have the additional burdens of operating within a complex and evolving regulatory, insurance and privacy environment. This added complexity and scrutiny can be burdensome and taxing without the proper support.

Rogers & Hardin brings experienced counsel and support to healthcare IT clients. We put our decades of experience in both IT and healthcare to work for each client, helping them solve an array of complex business and regulatory issues. We support a host of operational, contractual and regulatory needs for companies who face the complexities of safeguarding the privacy and security of medical record information.

Our firm's service delivery model is particularly well-suited to supporting clients in the healthcare IT sector. A senior partner takes a hands-on role with each client, eliminating the bottlenecks of layers staffing. Clients benefit from the firm's experience across the range of issues needed by healthcare IT companies, yet provided within a mid-size firm structure.

**HOW WE DELIVER VALUE**

- Drafting and negotiation software purchase agreements
- Outsourcing and licensing partnership agreements
- IT and healthcare fraud and abuse
- Security breaches and compliance
- Full support for corporate/ownership structures, capital raising, finance and tax needs



- Labor, employment and benefits issues including restrictive covenants
- A full range of dispute resolutions services: litigation, arbitration and mediation
- Investigations, fraud & compliance including False Claims Act
- Bid protests

### **REPRESENTATIVE MATTERS**

- Represented software vendor in connection with licensing issue pertaining to the sale of a hospital and its ERP software system
- Representation of an officer of a medical software company in a federal kickback investigation
- Successfully defended a medical device development company and its largest shareholder in arbitration over potentially ruinous claims brought by a technology licensor (JJA)
- Represented software vendor in connection with claim by a physician practice management group relating its medical/healthcare ERP system
- Representation of a public nursing home company in connection with an internal investigation involving False Claims Act and CMS reimbursement issues
- Defended a world-wide business software vendor against a multi-million dollar customer claim related to an alleged failed implementation. Obtained dismissal of all claims on summary judgment with the dismissals upheld in all respects on appeal
- Successfully negotiated resolution of sophisticated breach of warranty dispute for technology client
- Provided counsel to a healthcare provider on Stark, Anti-kickback and False Claims Act compliance issues in connection with a business venture. In connection with that representation, successfully negotiated a favorable divestment on behalf of client
- Representation of large private technology company in connection with its venture capital investing activities
- Defended countless restrictive covenant, raiding and trade secret claims involving various businesses, including technology companies
- Represented a leading manufacturer of technologically advanced medical products in defending against a claim of patent infringement by its principal competitor
- Successfully defending a large medical services corporation against charges it had violated the federal False Claims Act



More information on our services can be found below:

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